



## We Are Cerence Employee Spotlight: Jian Tian

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By Kate Hickman, Head of Global Communications

At Cerence, we are always looking for opportunities to shine a spotlight on the countless stories from across our global teams. Recently, we had a chance to sit down with Jian Tian, Principal Sales Engineer. As a sales engineer, Jian works closely with our customers, demonstrating our products and solutions to show their functionality and performance. By hearing and understanding customer requirements, Jian and his colleagues deliver technical proposals to our customers and assist in the implementation and deployment of our products.

### What's your favorite thing about working at Cerence?

My favorite thing at Cerence is the incredible team I get to be a part of. The collaborative and supportive work environment fosters innovation and encourages teamwork. I enjoy working with talented individuals who share a passion for cutting-edge technology and making a positive impact in the market.

### What's kept you at Cerence?

The constant drive of innovation is what has kept me here. The company is at the forefront of developing advanced voice recognition and AI technologies; this keeps me very motivated and excited about the work we do.

### Do you have a favorite moment from your time at Cerence?

One of my favorite moments at Cerence is when we presented a technical proposal to a key customer and they accepted it. This was due to a combination of extensive preparation, collaboration and hard work, and our customer giving positive feedback on our solutions was really great for me and the whole team.

### What are you most looking forward to in the future at Cerence?

I'm looking forward to providing our products to more and more Japanese users. As you know, Japan is an advanced technology market with unique requirements, so I am excited to expand our presence and make a significant impact in this market. I'm also looking forward to contributing to the growth and success of Cerence in Japan.

### What do you like to do when you're not working?

When I'm not working, I enjoy touring and visiting different places such as historical sites, hiking in nature and experiencing different cultures. I also like to try different categories of restaurants during my trips.



*Check out this video to hear more from Jian!*

Want to join Jian and our other amazing team members? Check out our open roles at <https://www.cerence.com/careers>.