

# Cerence Technology Showcase

September 24, 2020

AI for a World in Motion

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# Today's Agenda

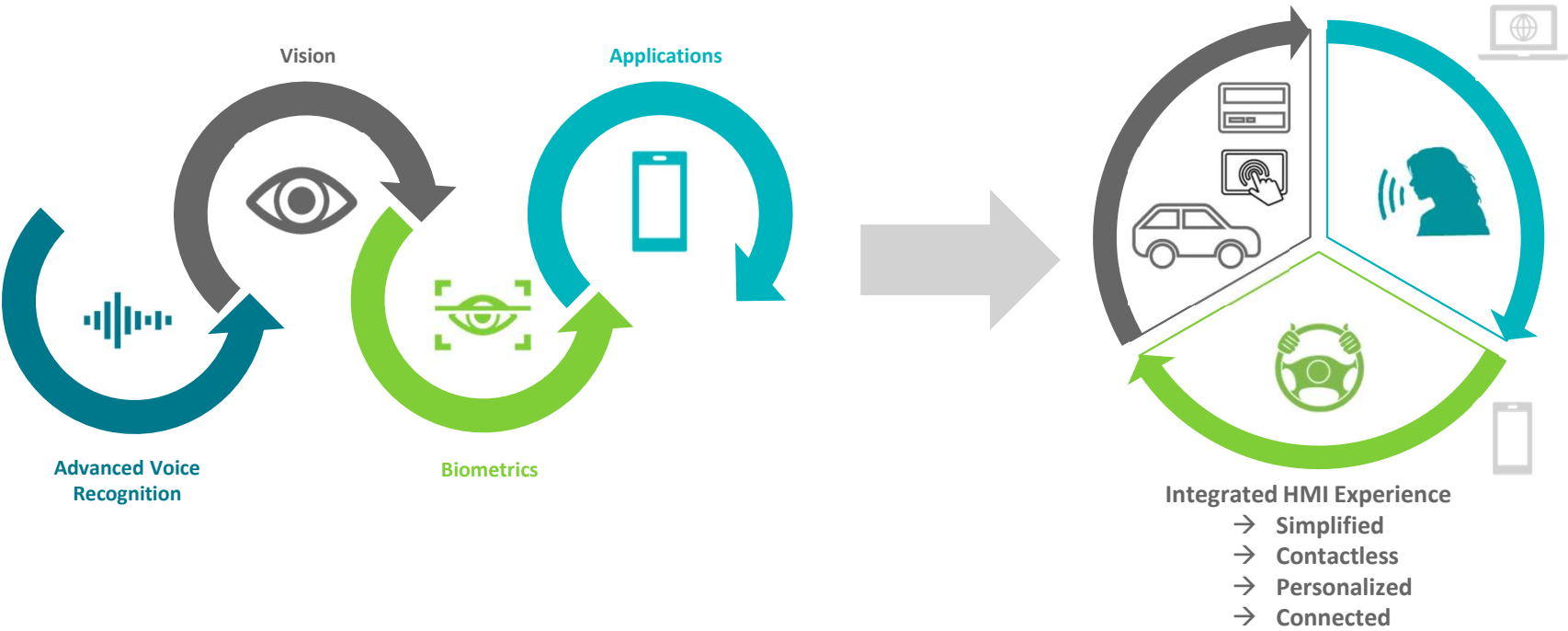
- Using AI to Humanize Your Car, Prateek Kathpal, CTO
- Building Blocks of Conversational AI, Dr. Udo Haiber, SVP R&D
- Multimodality Components in Interactive AI, Dr. Christophe Couvreur, VP Products
- Assembling Blocks into Modularized Turnkey Solutions, George Liu, Senior Director, Products
- Bringing Tech Together for New Applications, Dr. Nils Lenke, VP Applications
- Creating Enduring Experiences, Adam Emfield, Senior Manager, UX
- Fireside Chat: Role of AI in Future Connected Vehicles,  
Charan Lota, Chief Engineer, Connected Technologies, Toyota North America
- Innovation in Action, Richard Mack, CMO

# Using AI to Humanize Your Car

Prateek Kathpal | Chief Technology Officer










# Powering a New Heart and Soul of the Car

Complete In-Car Experience



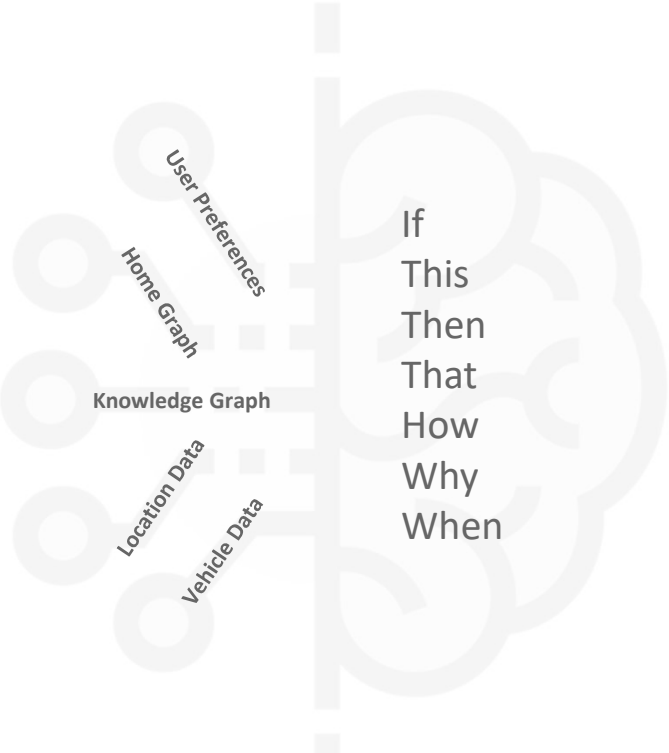
# Cerence – AI-Powered Connected Driving Companion

## Connected Inputs

-  **Web**
  - Search/Enhance
  - People, companies, products, articles, and discussions
-  **Connected Phone**
  - Voice comms
  - Messaging
  - 3<sup>rd</sup> party apps
-  **Infotainment**
  - Speakers volume
  - Current source input
  - Current track/content
-  **Home**
  - Lighting
  - Temperature/ Humidity
  - Zone settings
-  **Fuel**
  - Fuel level
  - Range to empty
-  **EV Charge Status**
-  **Seats**
  - Temperature
  - Movement
  - Position
-  **GPS**
-  **Air quality Sensors**
  - CO<sub>2</sub> tVOC, CO<sub>2eq</sub>
  - PM<sub>2.5</sub>/ PM<sub>4</sub>/ PM<sub>10</sub>







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## Deep Learning with Preferences & Decisions



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## Driver Interactions with AI Companion

-  Voice interaction
-  Text-to-speech
-  Handwriting & Swype
-  Gaze tracking
-  Gesture recognition
-  Emotion detection





Innovations with the cloud

Create one digital identity inside and outside the car

Digital Twin of Vehicle

Deliver personalized experience

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# Building the Connected Car of the Future

Extend your personal life seamlessly into the car

*"Search for that outfit on the billboard and WhatsApp the link to John"*

*"Call into my Zoom conference call"*

*"Order flowers on my Prime account. Send them to my mother for Mother's Day"*

*"Can you find the cheapest covered parking close to my destination that accepts credit cards?"*

*"Which parking lots at the airport have availability?"*

*"You have an early meeting tomorrow. Would you like to recharge the car tonight?"*

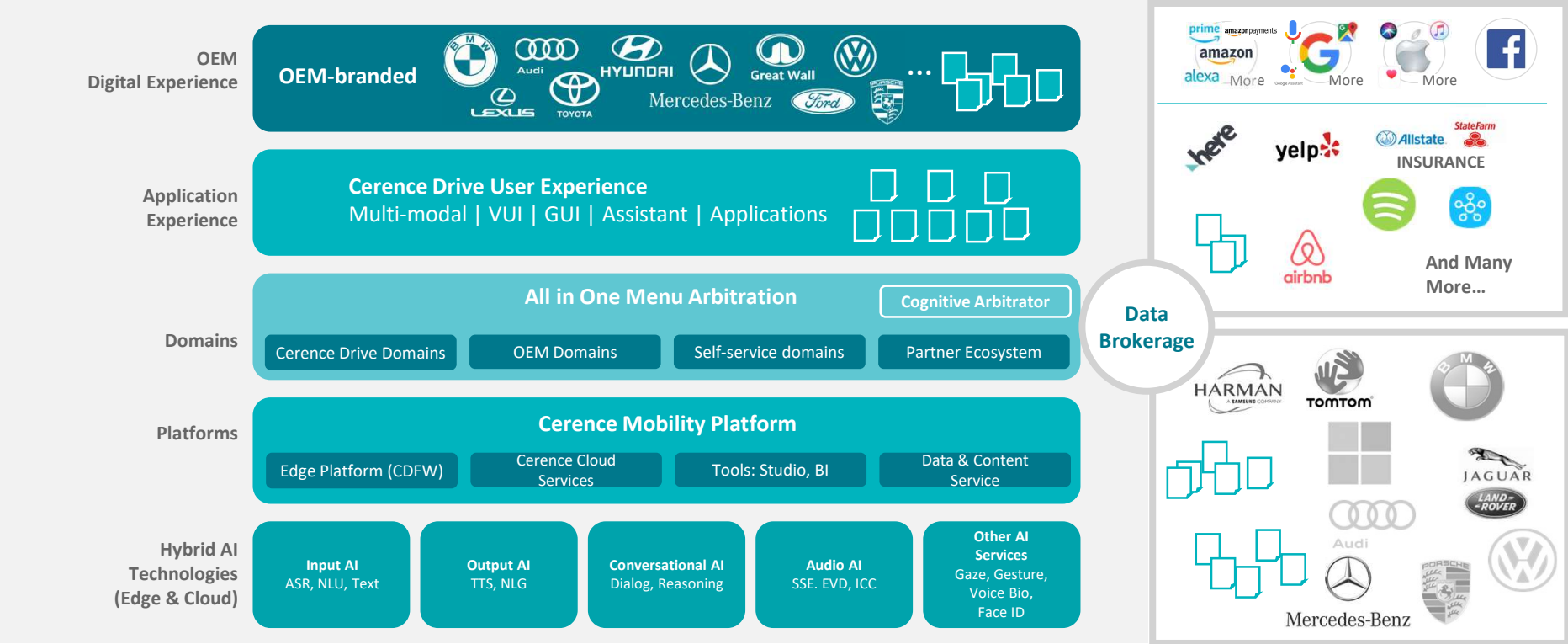
*"I found a critical problem with your airbag. Do you want to arrange a service appointment for today?"*

*"Put \$30 on pump #4."*

*"Your Nest door lock is unlocked. Would you like me to lock the front door?"*

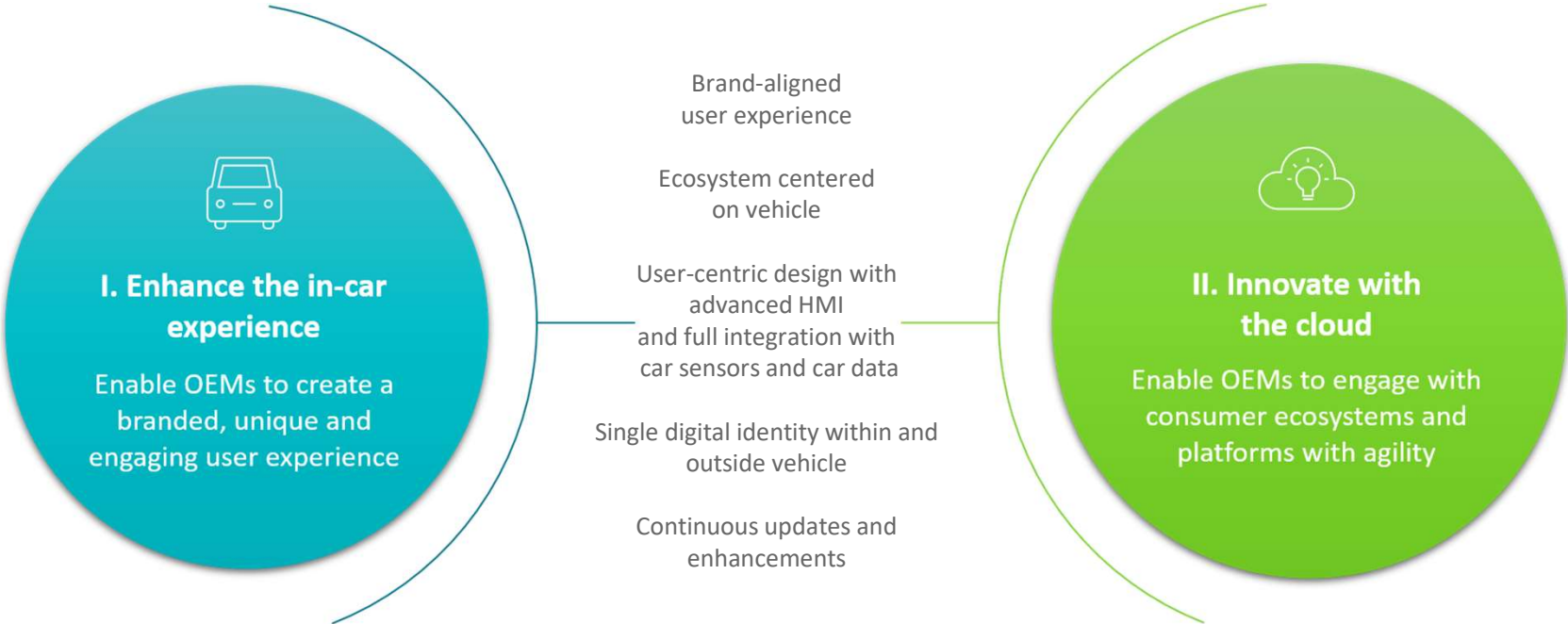
*"What can you tell me about that restaurant? The Avenue is highly rated, has a kid-friendly menu and an open table at 6:45 pm. Would you like to make an OpenTable reservation for 4?"*

# Core Foundation | Cerence Hybrid AI



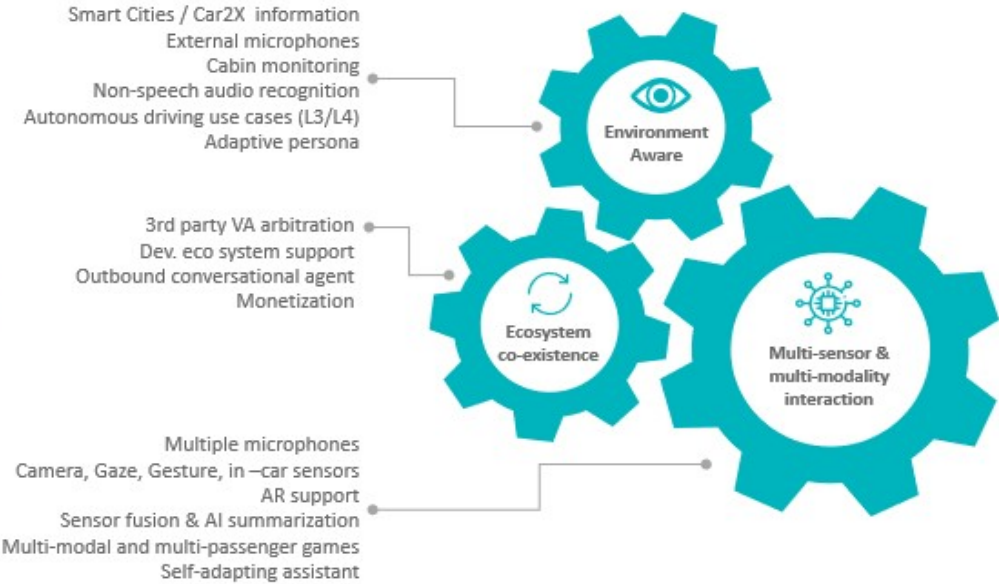


# Our Roadmap – Aligned with Trends and Needs



# Building the Next-Generation Interactive AI

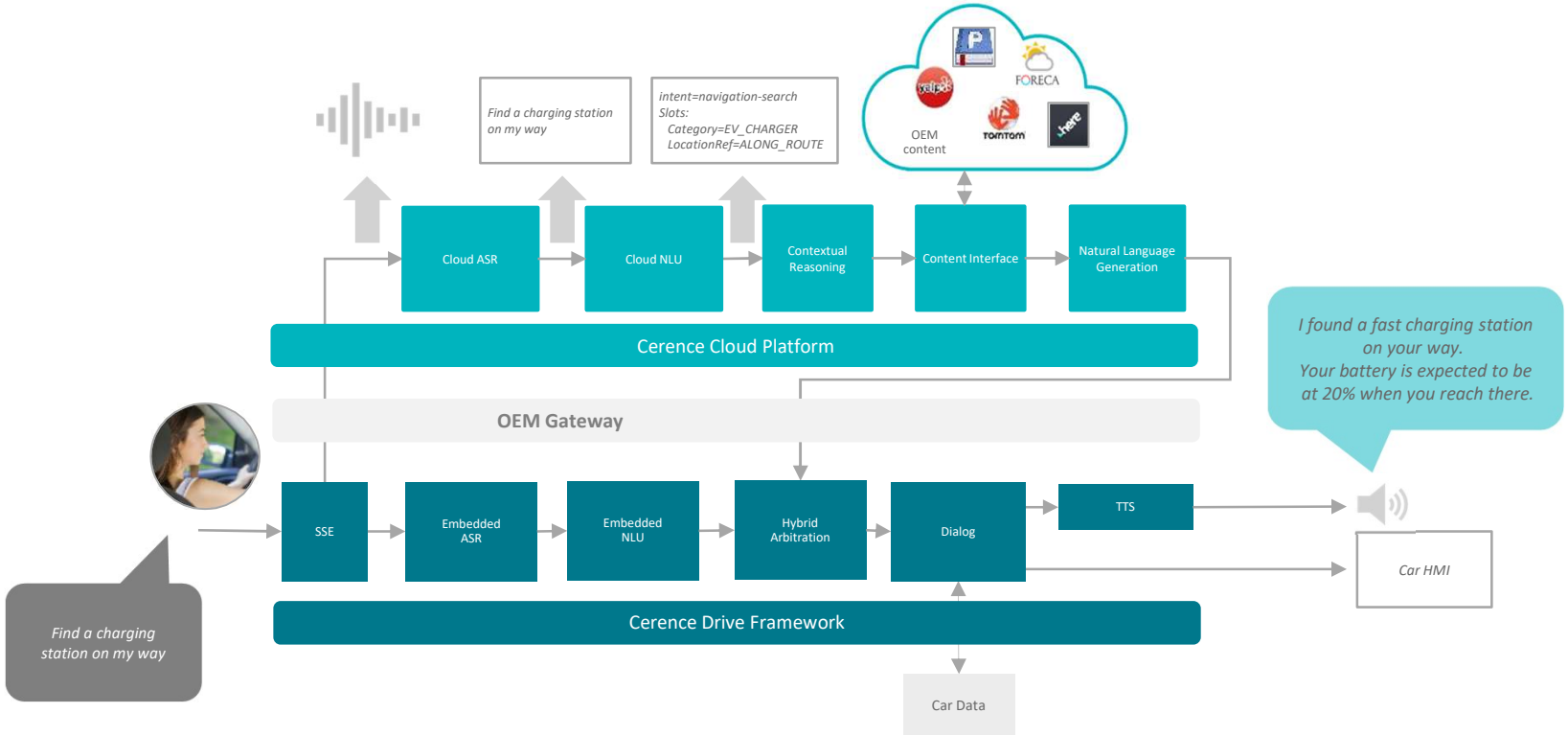
Intelligent car data and simplified experience



# The Building Blocks of Conversational AI

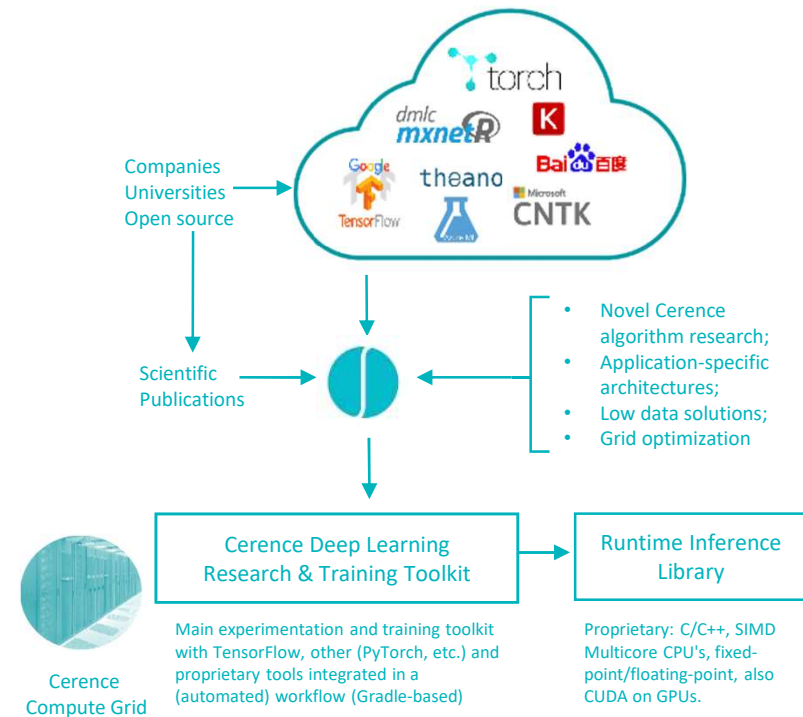
Dr. Udo Haiber | Senior Vice President, Research and Development

# Hybrid Technologies | Used on the Edge and in the Cloud



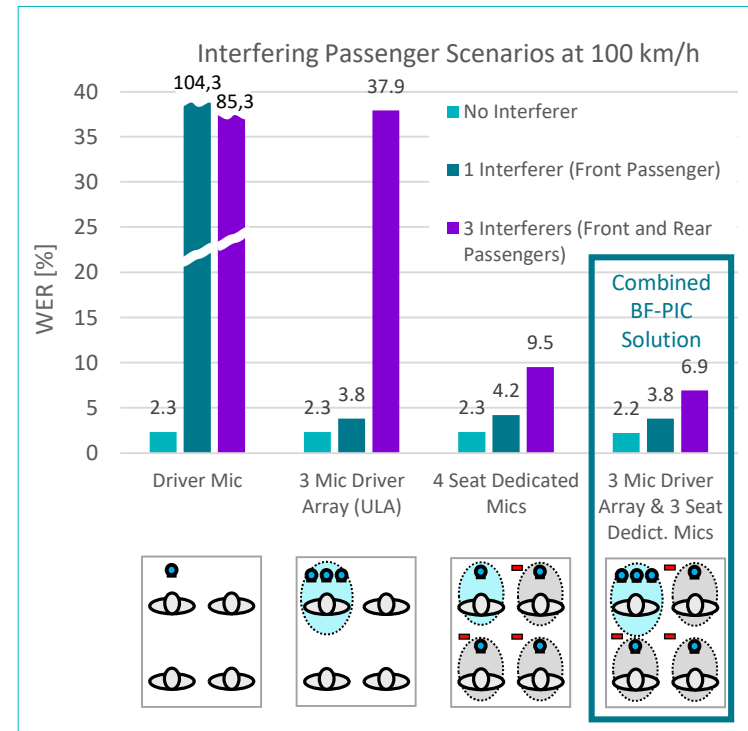
# All Cerence Engines Powered by Deep Learning

Engines	ML Techniques
<b>Speech Signal Enhancement (SSE)</b>	<ul style="list-style-type: none"> <li>Feed-forward DNN and Gated Recurrent Units (GRU) for noise reduction.</li> </ul>
<b>Automatic Speech Recognition (ASR)</b>	<ul style="list-style-type: none"> <li>Feed-forward DNN (FF-DNN) for speech detection</li> <li>Linearly-Augmented DNN (LA-DNN) and Long Short-Term Memory RNN for acoustic modelling and language modelling</li> <li>Multi-Task and Transfer Learning for cross-language training</li> </ul>
<b>Natural Language Understanding (NLU)</b>	<ul style="list-style-type: none"> <li>Word Embedding (WE) and Sequence-to-sequence (seq2seq) Transformer for intent classification, mention extraction, and question answering</li> <li>Gazetteers, literal annotators and Corrective Training for quick adaptations.</li> <li>Pre-training and Transfer Learning.</li> </ul>
<b>Text-to-Speech (TTS)</b>	<ul style="list-style-type: none"> <li>Bidirectional LSTM (BLSTM) for prosody prediction and unit selection</li> <li>WE, Convolutional Neural Networks (CNN), BLSTM, Seq2seq Transformer in structured combinations for linguistic analysis</li> <li>Seq2seq, WaveRNN and others for neural wave synthesis</li> <li>Generative End-to-End Neural Synthesis (GEEEnE) for cloud TTS, combining the above with Transformers and GRU-based NWS</li> <li>Structured learning and Transfer Learning</li> </ul>

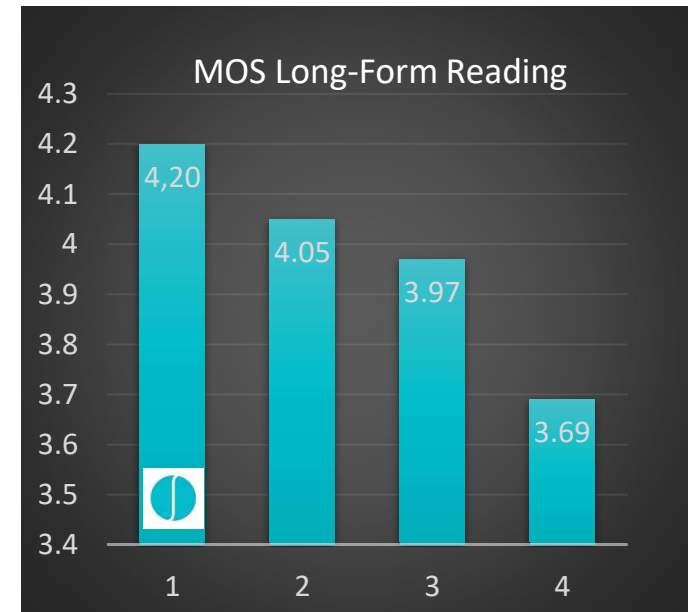
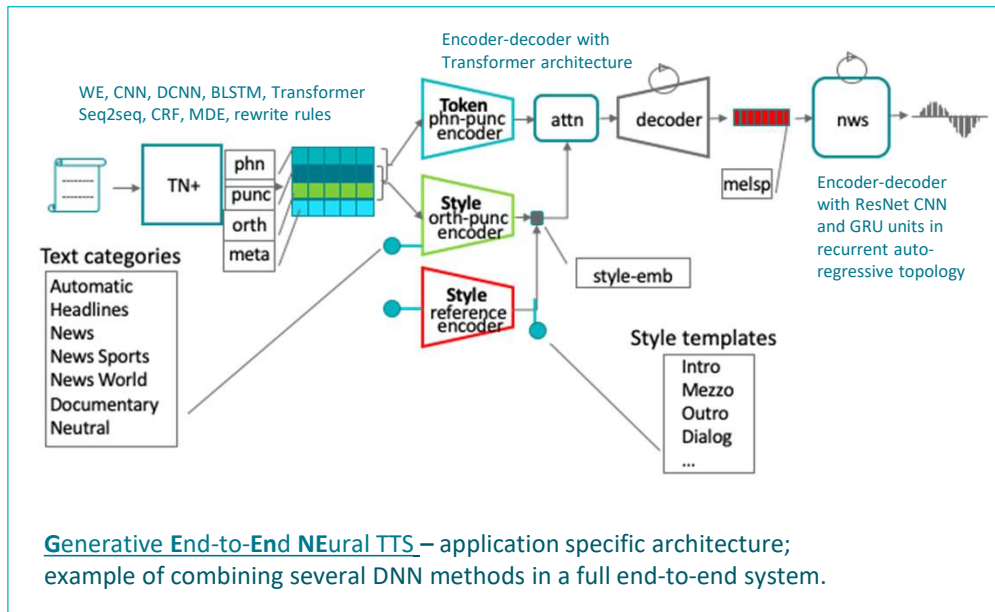


# Audio AI | Ahead to Drive Innovation in Automotive

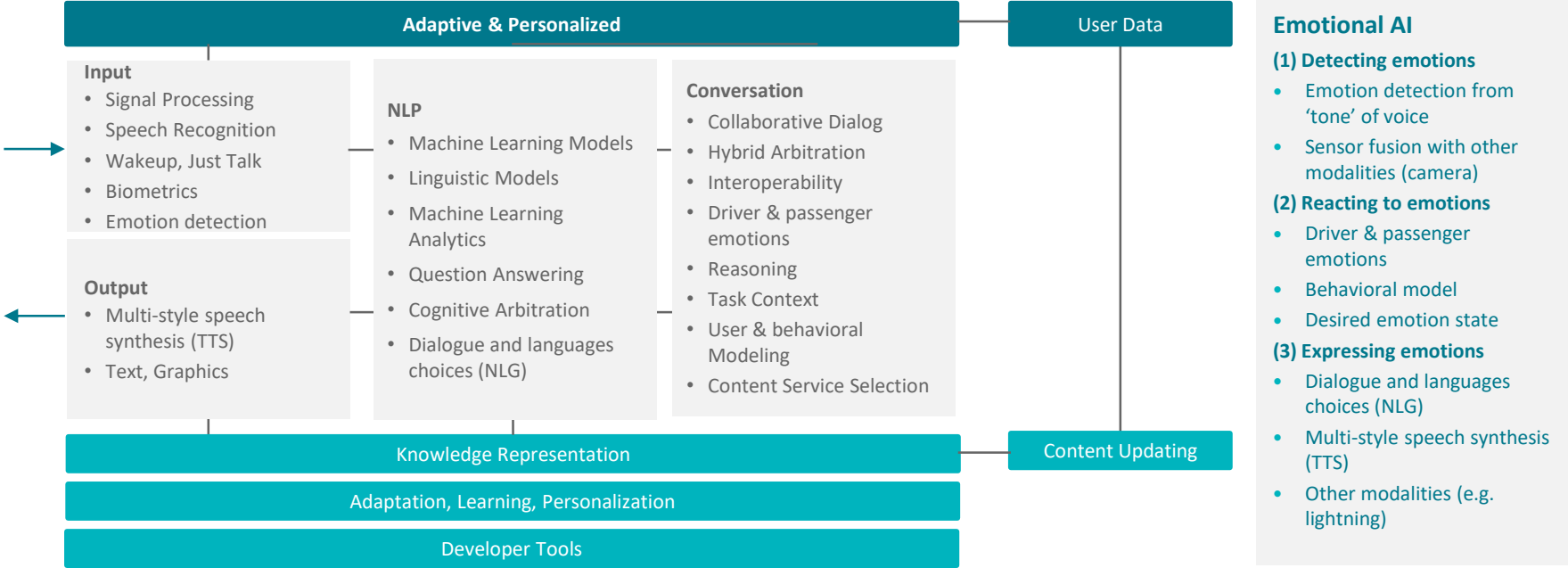
- High quality noise reduction suppresses driving noises while preserving the naturalness of the desired speech signal;
- Multi-zone processing with quick and simple speaker identification
- Passenger interference cancelation that blocks out background noise as well as voices from others in the car (speech recognition from all seats and telephony)
- In-car communication with improves speech quality and intelligibility of in-vehicle conversations
- 360° far-talk recognition with speaker localization
- Transforming experience towards autonomous driving use cases e.g. Emergency Vehicle Detection



# Text-to-Speech | Superior Technology Beats Giants



# Mastering It All | Cerence Conversational AI Platform





# Multi-Modality Components in Interactive AI

Dr. Christophe Couvreur | Vice President Product

# Cerence Reader

Virtual newscaster

Decide on speaking style based on the input (neutral, headlines, news, sport, world news, documentary)

Generate naturally flowing speech with human articulation

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## More Than Words



### **The Washington Post**

*September 23, 2020 at 12:45 p.m. GMT+2*

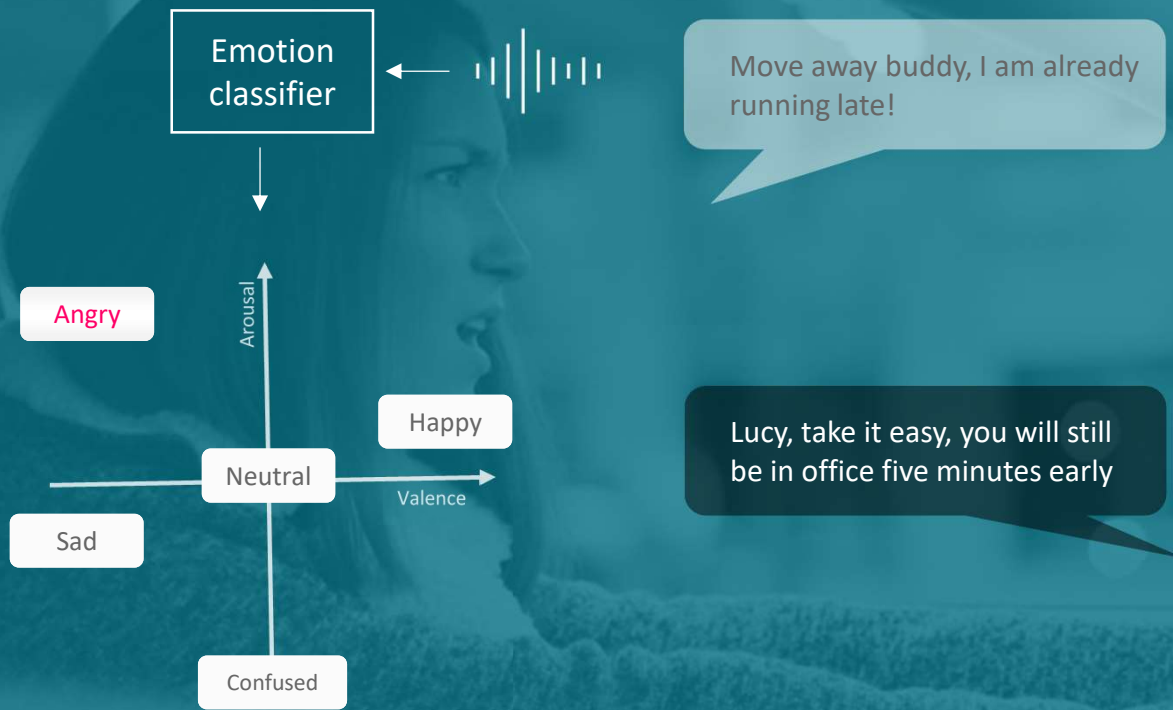
Johnson & Johnson begins late-stage trials on a single-shot coronavirus vaccine. The experimental vaccine being developed by pharmaceutical giant Johnson & Johnson is the fourth vaccine to enter the large Phase 3 trials that will determine whether they are effective and safe. Three other vaccine candidates have a head start, with U.S. trials that began earlier in the summer, but the vaccine being developed by Janssen Pharmaceutical Companies, a division of J&J, has several advantages that could make it logistically easier to administer and distribute if it is proved safe and effective.

# Humanizing Interaction

Detecting emotions based on audio signature

Reacting to emotions

## Emotional Rescue



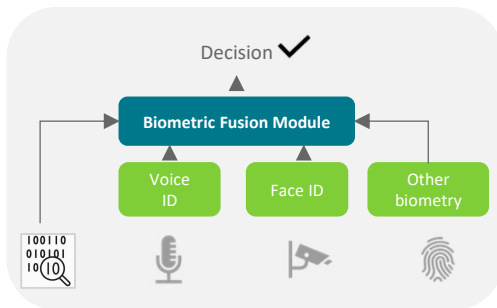
# Biometrics

Multi-sensor identification

Voice ID

Face ID

Fusion engine



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# Only You



## Classification

Classify a speaker by language, age or gender

- Easy UI Language switch
- Gender/age-specific UI
- Enables parental control



## Identification

- Identify one speaker out of many known ones
- Activation of personal profile, e.g. load favorite radio stations
- Mirror & seat adjustments



## Authentication

- Verify speaker's identity against the stored one
- Secure online transactions access to sensitive data, e.g. email account
- App login, e.g. Facebook

## Security Features



### Synthetic Speech Detection

Special designed detector to prevent synthetic speech attacks



### Playback Detection

Detects and prevents any recording playback to the system



### Liveness Detection

Prevents system break-ins by prompting an arbitrary phrase to the user

# Cerence Look

Interact with the inside and the outside of the car

Bring gaze, voice and gestures together



# Cerence EVD

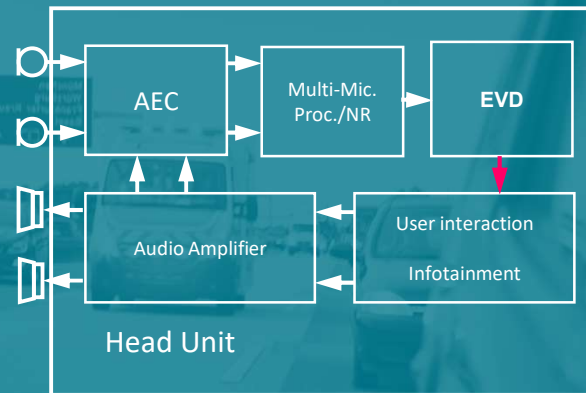
Emergency Vehicle  
Detection

In autonomous vehicles  
or to alert drivers



## Song To The Siren

- Detects sirens using interior or exterior microphones of the car
- Even if the radio is playing
- World-wide variety of sirens



- Siren localization
- Expanding beyond siren sounds

# Assembling Blocks into Modularized Turnkey Solutions

George Liu | Senior Director, Products

# Modularized Turnkey Address Auto and Mobility Solutions Pain Points



## ● Time to market

Technical delivery cannot keep up with fast demands from market

## ● Fragmented Services or one-stop-shopping

Managing multiple-party integrations and operation are nightmare

Bucket of mobile applications controlled by solution vendors (e.g. tech giants)

## ● Out-of-the-box and customization

Plenty internet-eco services but hardly focus on automotive user-centric

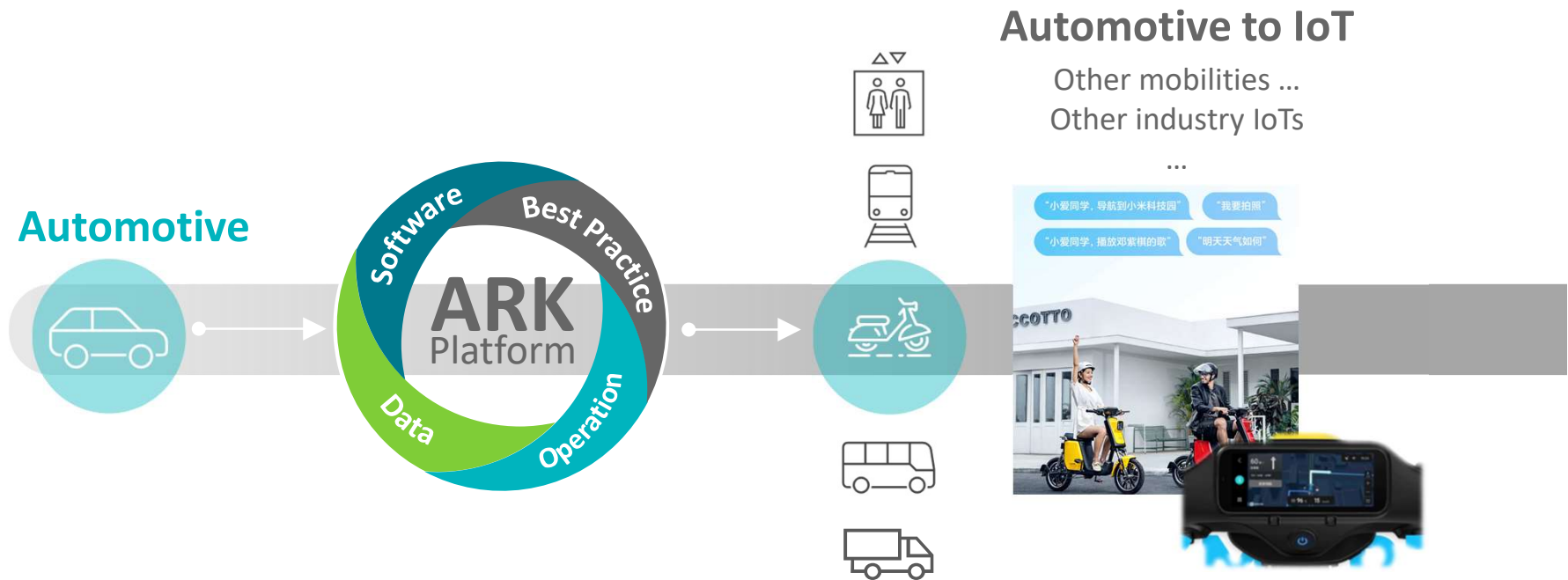
## ● Data Monetization, one-time to long-tail

Underutilize the business value

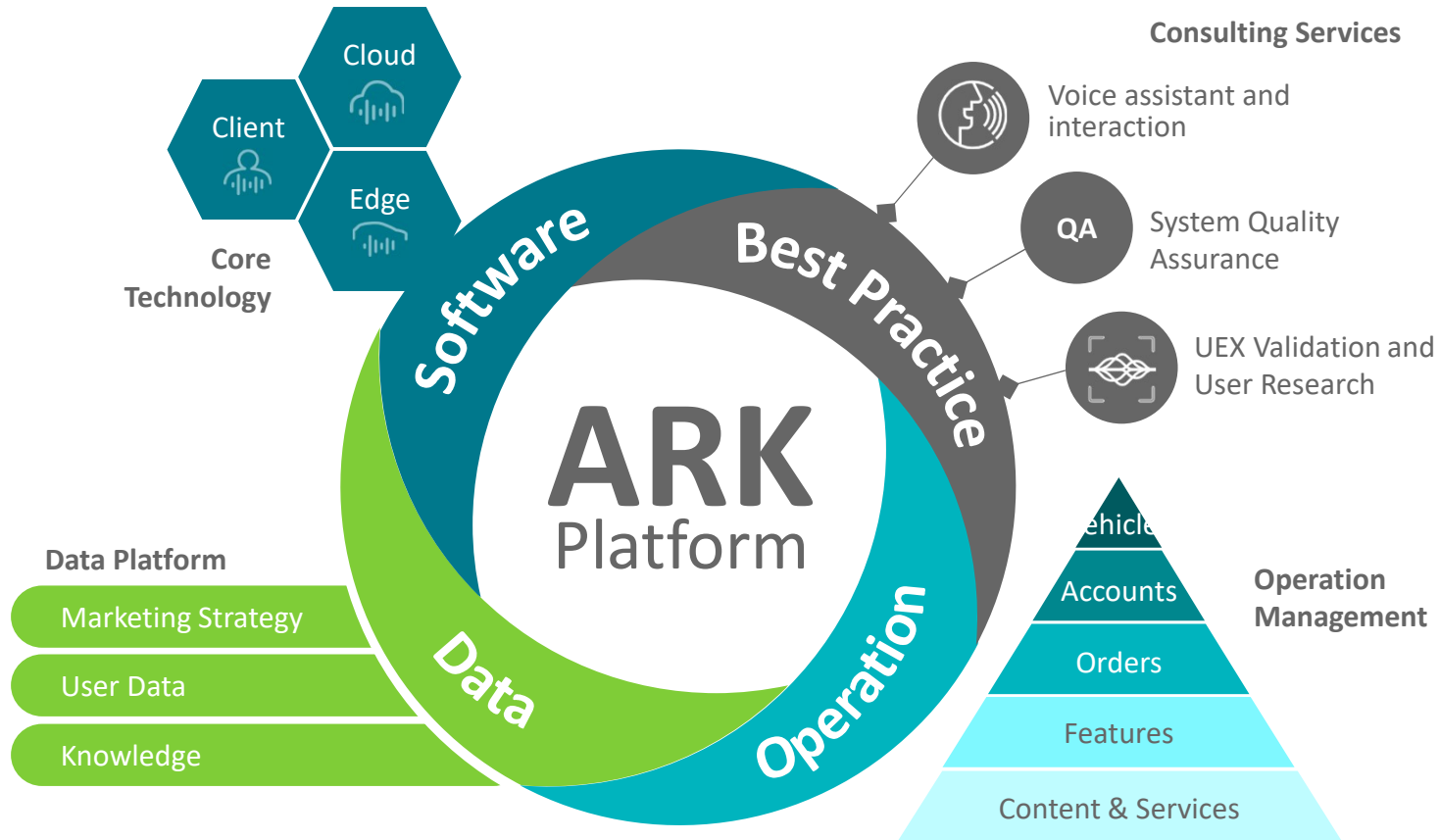
How to build a data-driven business



# AI Reference Kit(ARK) enables faster AI adaption in new markets



# ARK is our Modularized Turnkey Solution Platform



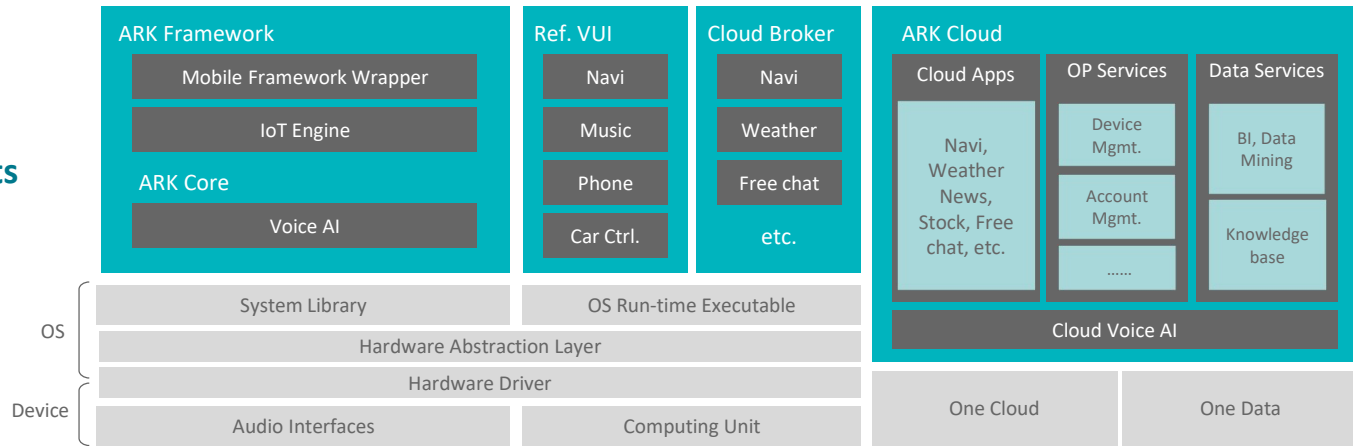
# ARK Powered Leading Brands in China



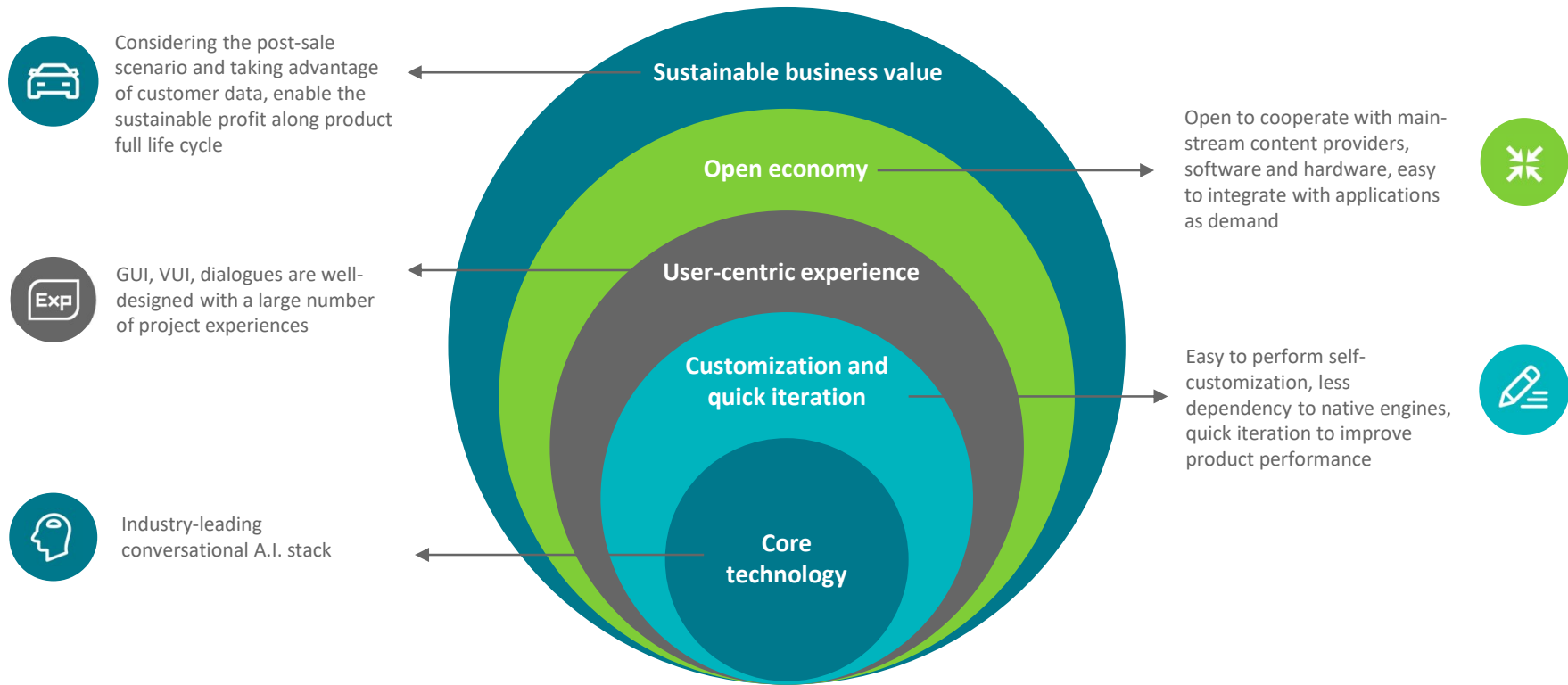
## ARK Product Solutions



## ARK Components



# ARK Empowers Our Customers to Build the Solutions





# Bringing Technology Together for New Applications

Dr. Nils Lenke | VP and GM, Cerence Applications

## The Yin & Yang of Successful Apps

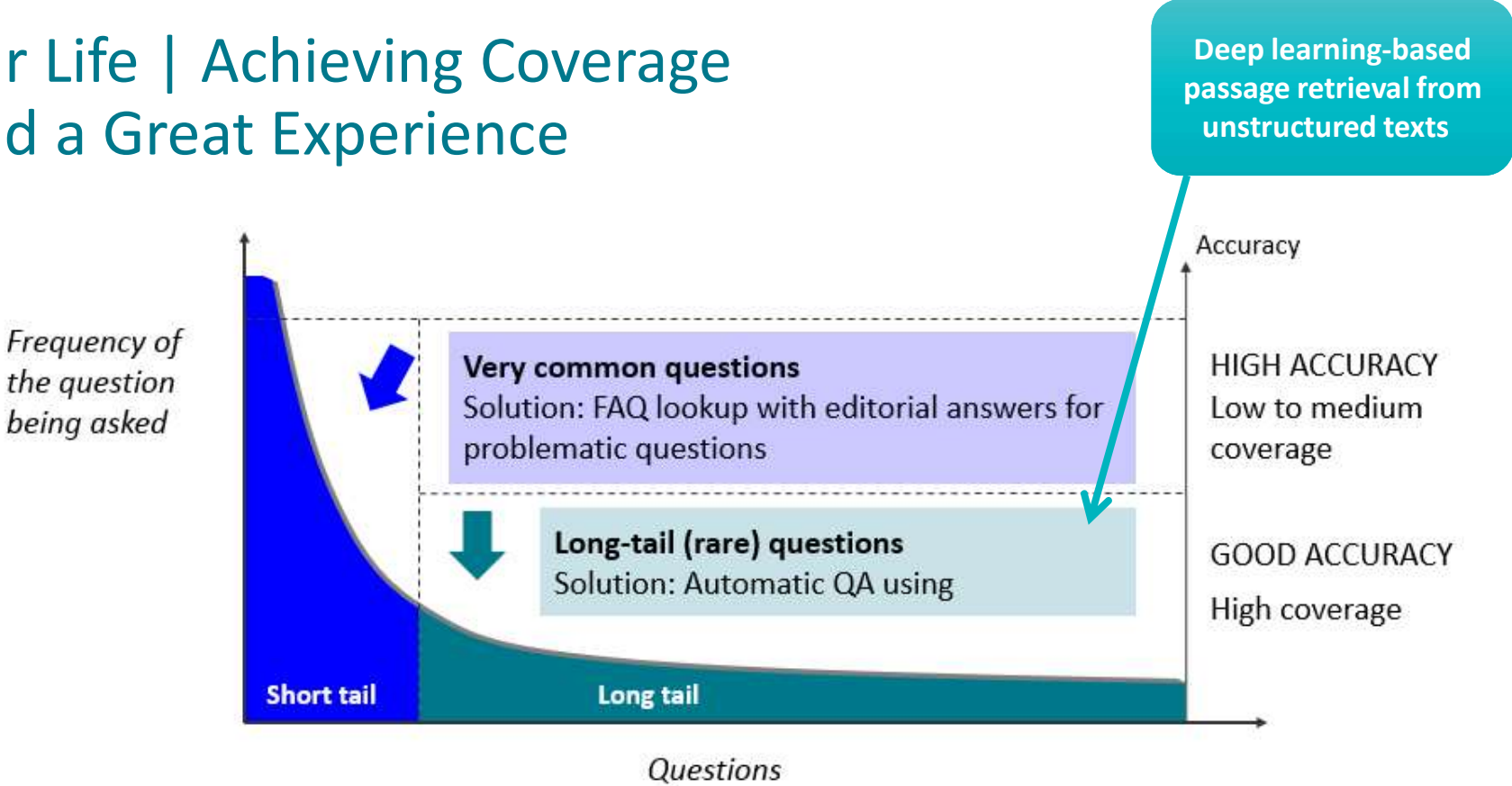


# Cerence Car Life





# Car Life | Achieving Coverage and a Great Experience





### Critical driving safety event

- siren detected
- vehicle related (e.g. open door)
- critical weather condition

### Critical car health event

- ongoing OEM triggered intervention (critical tire pressure, critical oil fuel, ...)

### Competing in-car event

- conversation detected

### Critical driver-state event

- fatigue detected  
✓ low ————— high
- cognitive load detected  
✓ low ————— high
- emotional load detected  
✓ positive ————— negative

Pro-active "feature teaching" – knowing when and what to say, based on AI and Reasoning

- child present
- highway
- darkness
- congestion
- parking area

reset

Journey

no critical driving safety event

no critical car health event

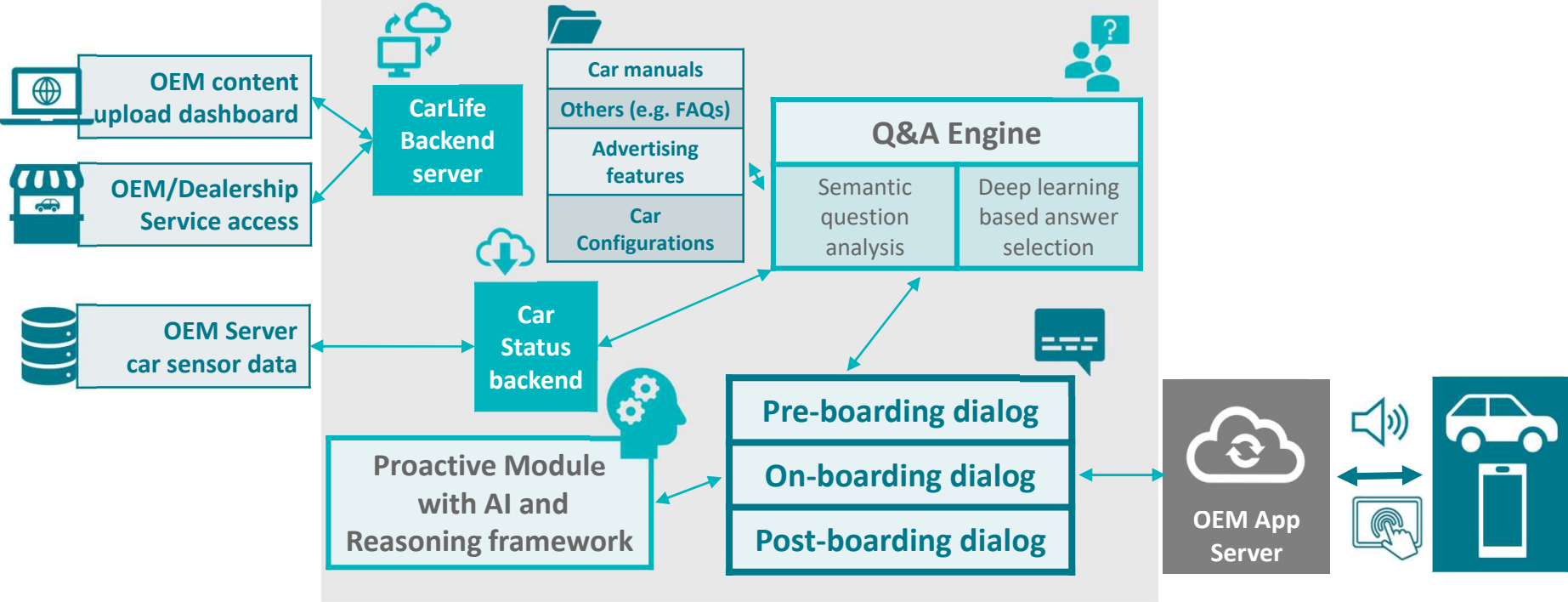
no competing in-car event

no critical driver-state event

#

Start checking

# Car Life | Architecture Overview



# Cerence Pay

## Authentication



- Voice Biometry
- Facial Biometry

## Integration

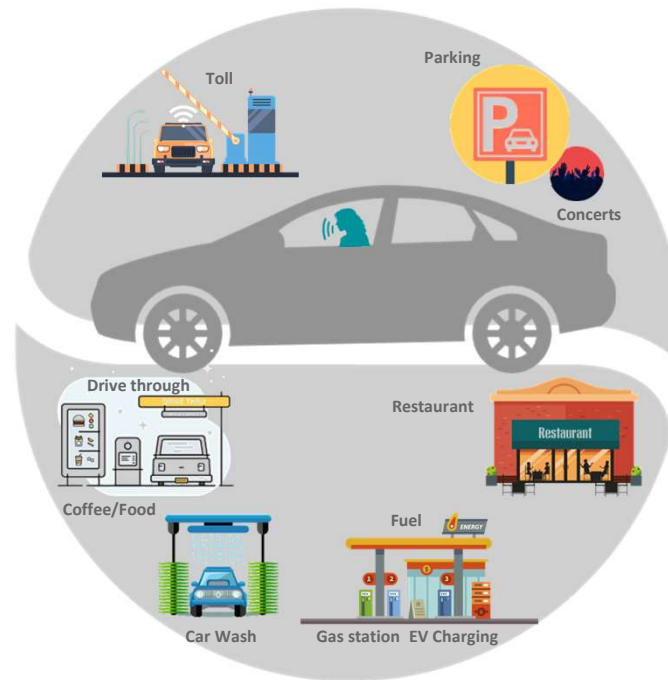


- Integration with head-unit and OEM companion App (push messages)

## Embedded/Hybrid



- Embedded & cloud architecture for safe credential storage and linking



- Simplified payment experience via speech
- In-car commerce with extended partnerships

## Innovation



- Pro-Active “Nudging” from existing domains (Navi etc.)

## Agreements



- Service provider agreements with stakeholders

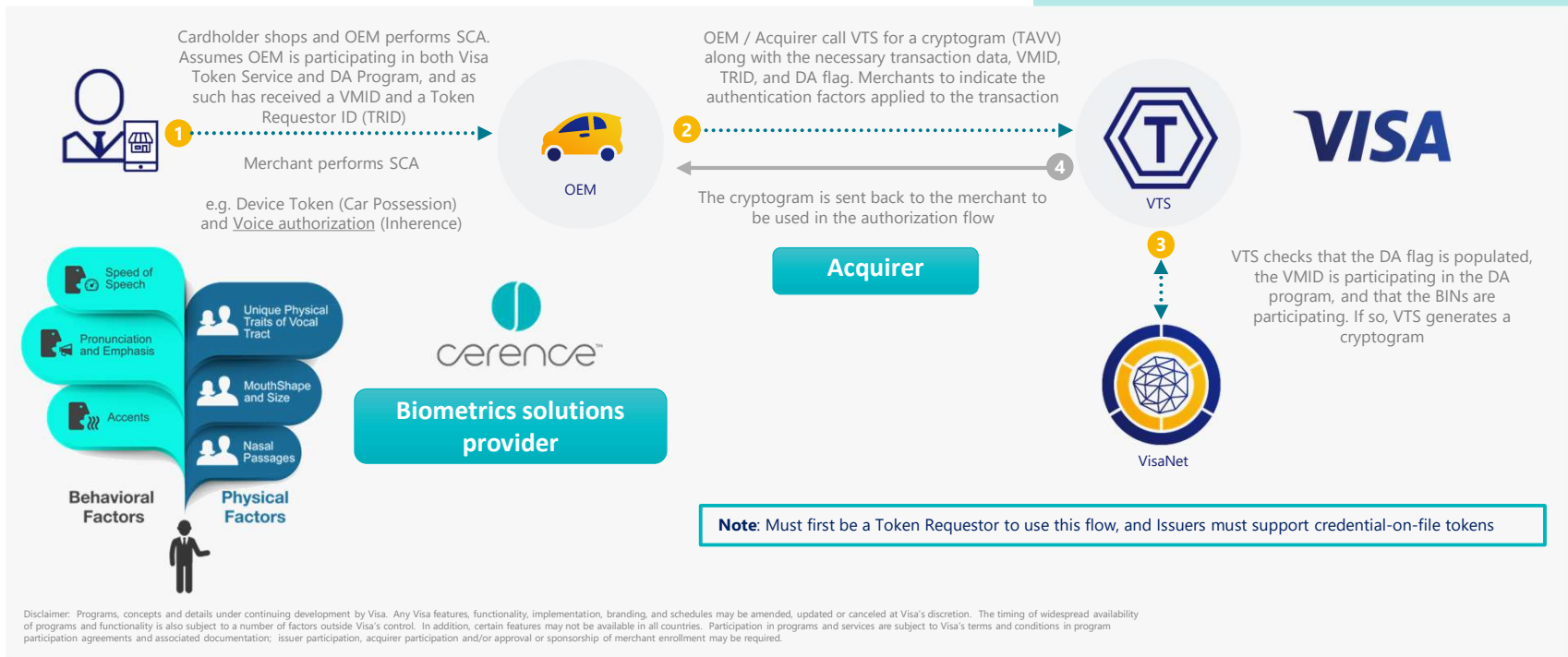
## Experience



- UX expertise and insights into which use cases work, and how, where
- Speech/NLU/dialog domain(s) for the selected use cases

# Cerence Pay Delegated Authentication with Visa

The EU's Revised Payment Services Directive (PSD2) mandates Strong Customer Authentication (SCA) by 12/2020



# Cerence Pay | Proactive suggestions

Don't wait for your customers to discover

*“Navigate me to Cloud Gate, Chicago”*

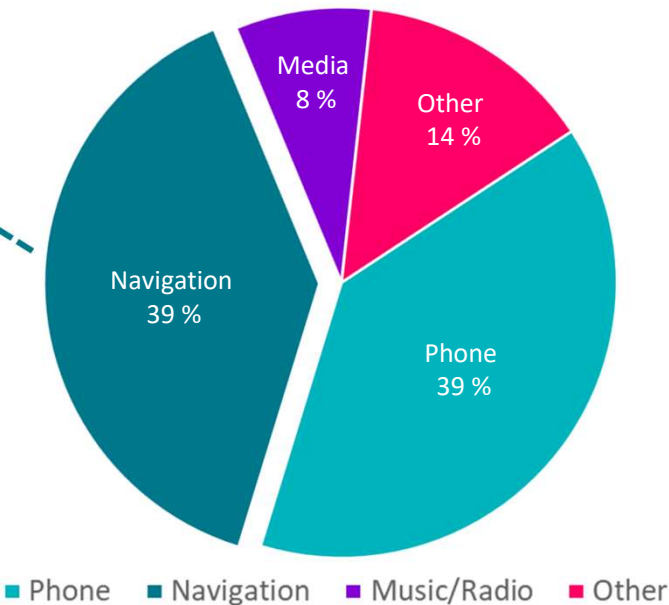


*“Starting navigation. Live data shows that there is no on-street parking available at the destination. But there is covered parking at 20\$ per hour nearby. Do you want me to make a reservation?”*

*“Starting navigation. The projected arrival time is 7 PM. There is a nice Italian restaurant in the area, do you want me to make a table reservation?”*



Typical voice request as of today



# Creating Enduring User Experiences

Adam Emfield | Senior Manager, UX and UI

# What Does Artificial Intelligence Mean to the *User*?

“It learns about me”

“It can make use of huge amounts of data”

“It can make complicated decisions on my behalf”

“It can solve problems that people can't on their own”

“It knows what I want or need before I know”

“It knows me better than I know myself”

“I don't know. It's really, really complicated...”



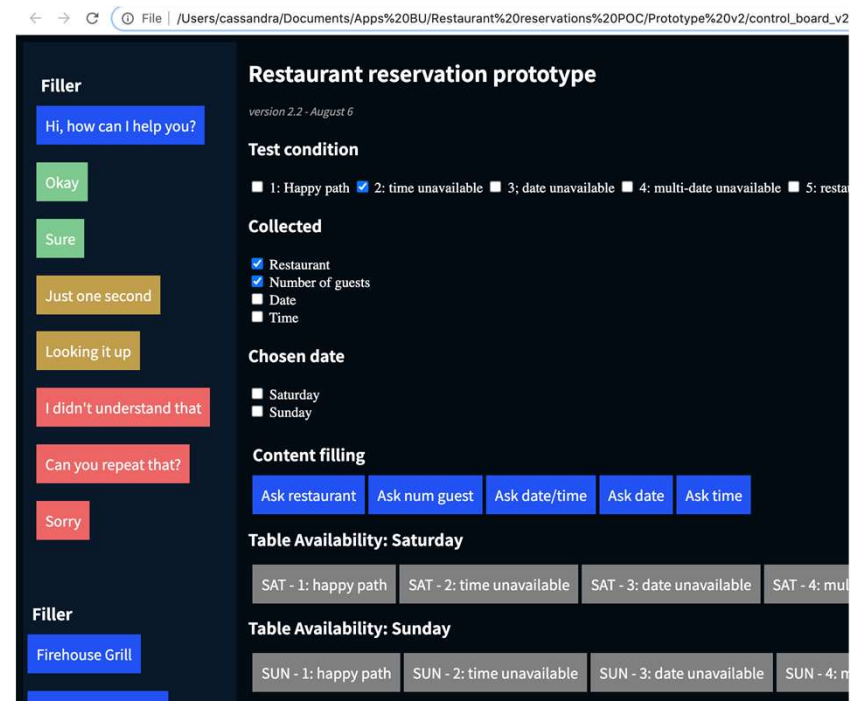
# Embrace Complexity to Create Simple, yet Elegant Experiences

- Old way:  
Bolt technology together
- New way:  
Put user experience (UX) first
- Cerence way:  
Bring art and science together

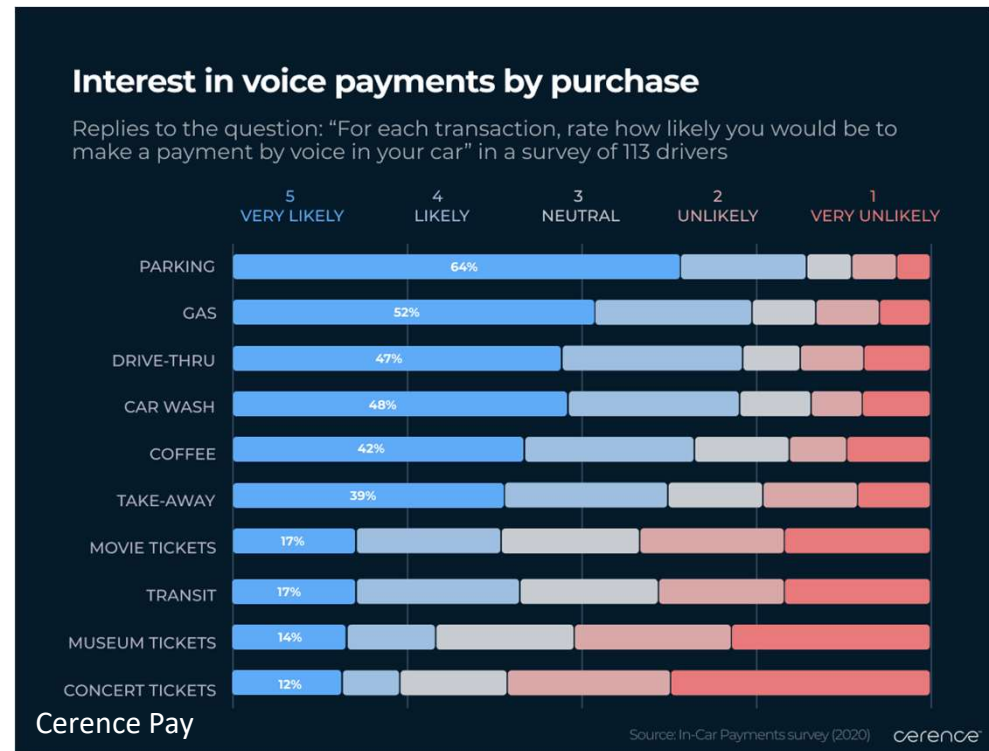
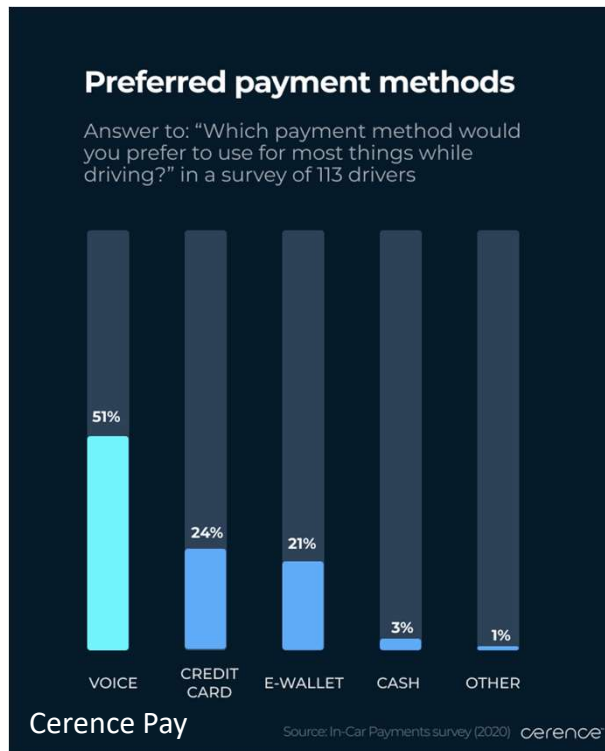


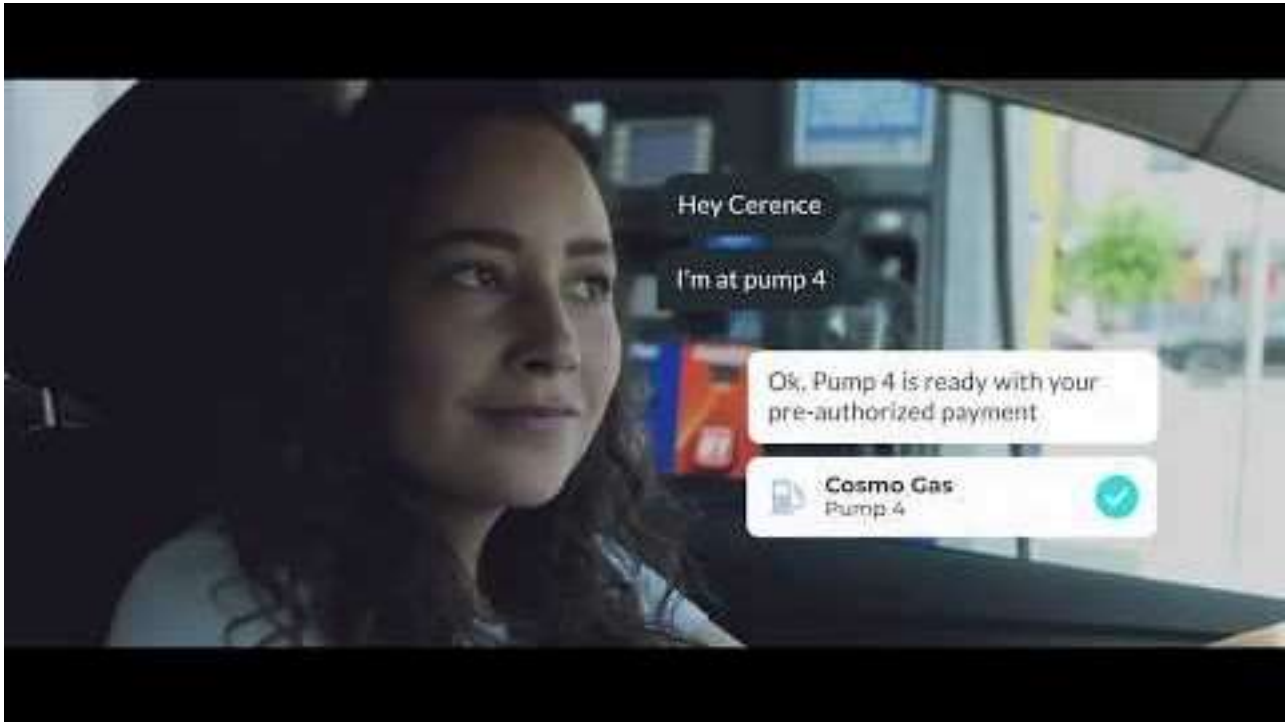
# Prototyping User Responses and Reactions

- Before we build a product, we test the concept with real end-users
- Wizard of Oz (WOZ) method used to simulate dialog
- Participants were not made aware they were interacting with a 'faked' system



# Product Design Led with Research, Surveys and Usability Studies





# Fireside Chat: Role of AI in Future Connected Vehicles

Charan Lota | Chief Engineer, Connected Technologies, Toyota NA  
with Prateek Kathpal, Cerence CTO

# Innovation in Action

Richard Mack | Chief Marketing and Communications Officer

# MBUX: The New Mercedes-Benz User Experience

Processing power for the ultimate digital car

Large **12.8"** media display with 1.888 x 1728 pixels (optional)

Memory bandwidth **41,790 MB/s**

**Augmented Reality** head-up display

Natural voice interaction in **27** languages

**16** GB RAM



**50%** more processing power compared to previous system

**27** fewer hard keys compared to previous dashboard

**Over-the-air** updates

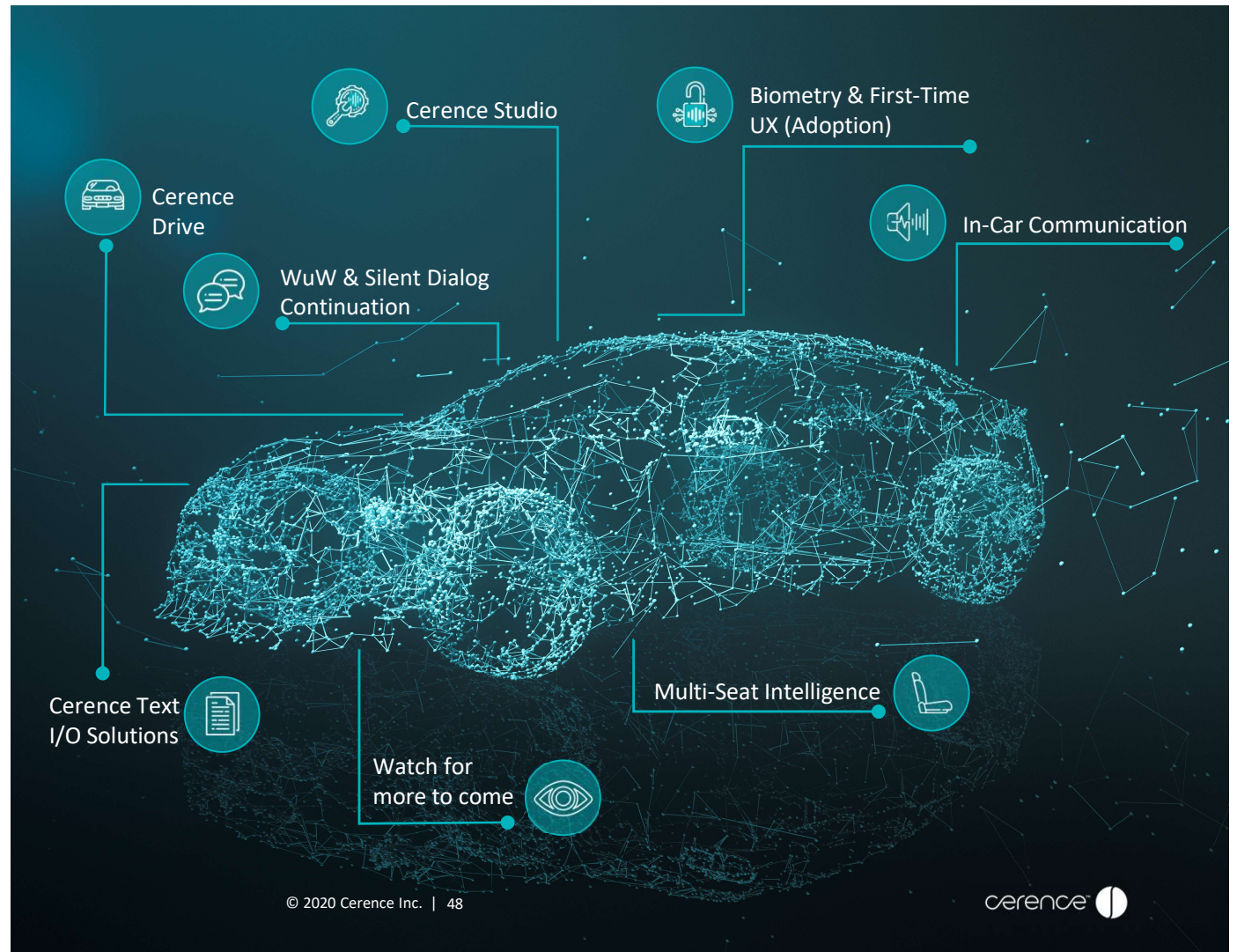
GPU with **691** gigaflops

**320** GB SSD

*"Breaking completely new ground in terms of the system's performance, capacity to learn, design and customization."*

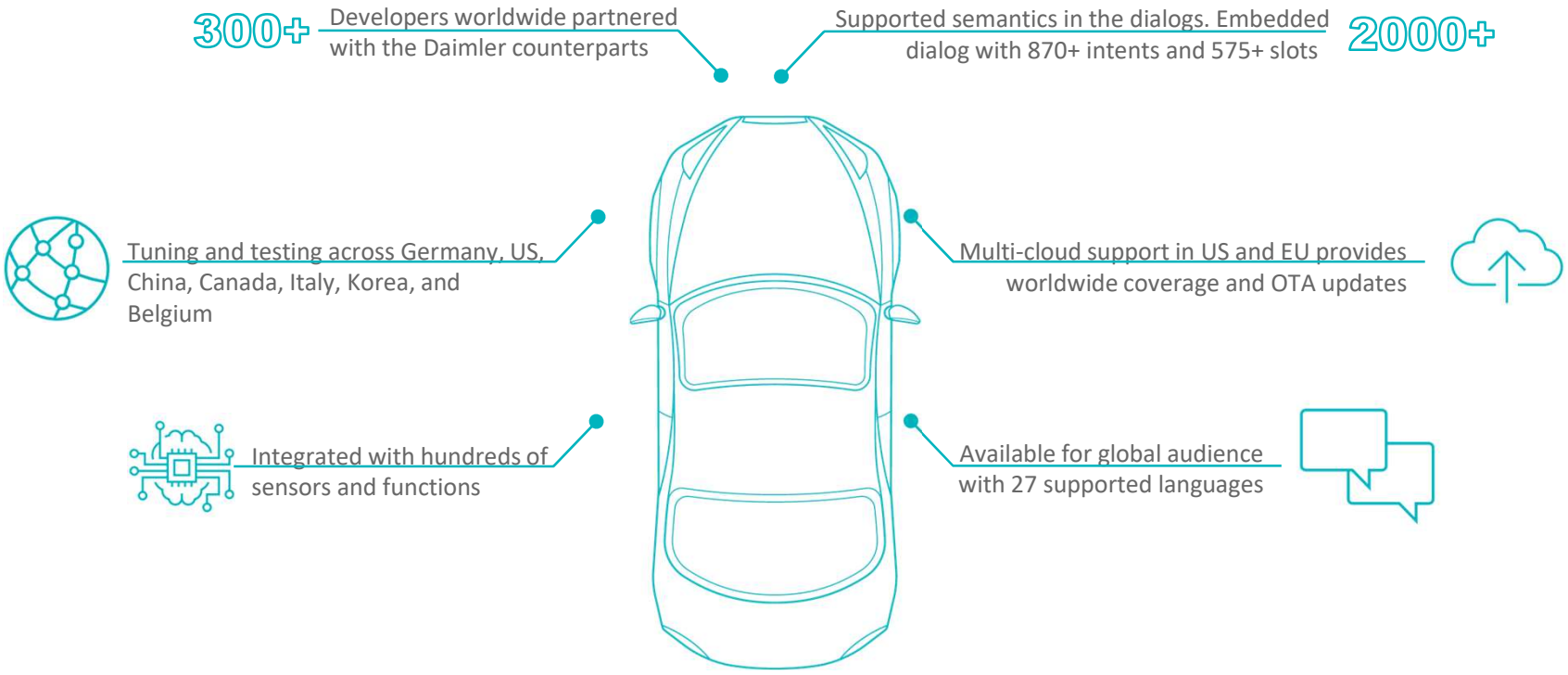
CEO Ola Källenius

# Cerence Products that Make MBUX Possible





# Feat of Significant Accomplishment and Value





*“Any sufficiently advanced technology is indistinguishable from magic.”*

**Arthur C. Clarke**

# Earning Rave Reviews and Accolades

*“Like Tesla, only better!”*

**Autobild**

*“MBUX: Revolution for the Mercedes cockpit”*

**Automobil Industrie**

*“A whole new level of driving”*

**TOUCH IT**

*“The smartest S-Class ever”*

**Auto Motor Sport**

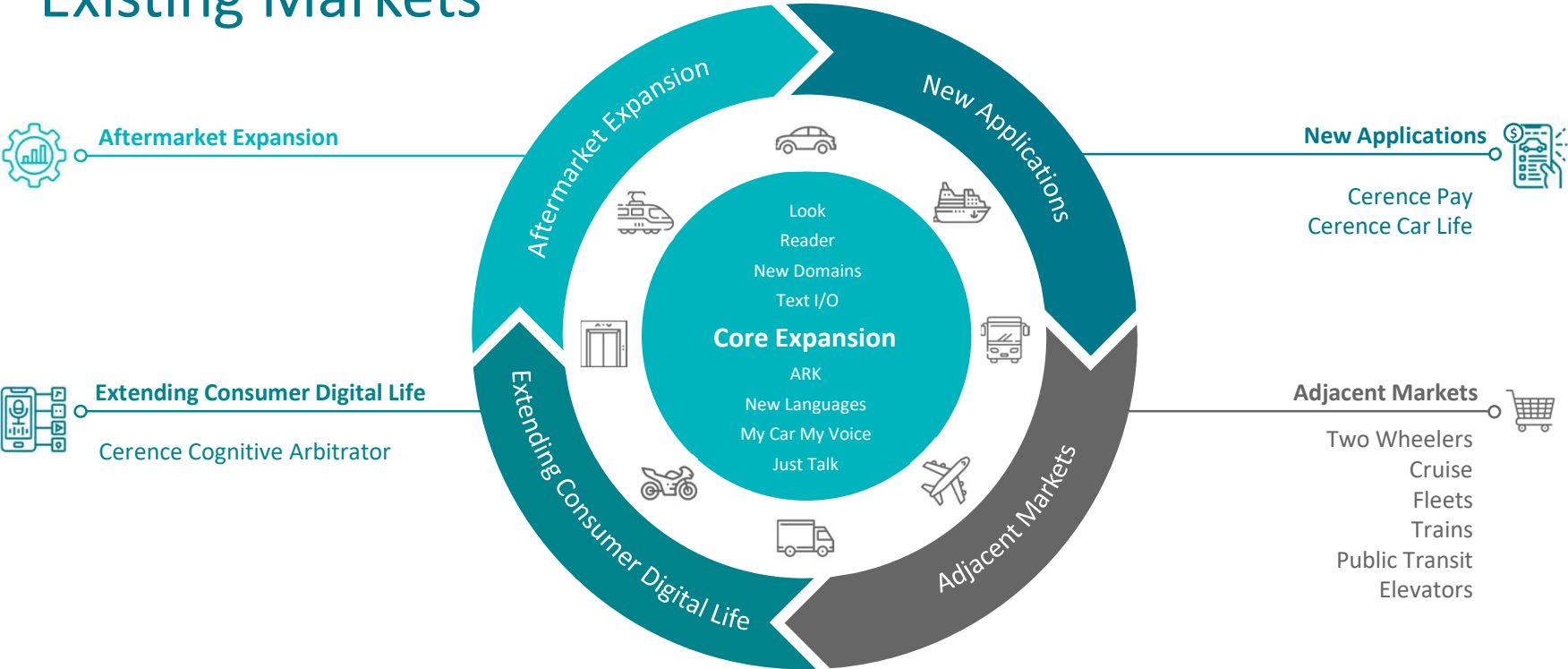
*“MBUX rich content is mind boggling”*

**MotorTrend**

*“Watch as we show how hey Mercedes voice assistant gives your car attitude”*

**Car Driver**

# Innovation Creates Growth Opportunities in New and Existing Markets



Thank you!